

AUTHOR BUSINESS PLAN

FOR 2024 AND BEYOND

©
The SPA Girls

SELF-PUBLISHING AUTHORS PODCAST



Mission & Vision

What is your creative purpose, long term vision and goals of your self-publishing venture?



YOU KNOW THAT SAYING "WHEN A DOOR CLOSES, A WINDOW OPENS"? WELL, ONCE I STARTED SELF-PUBLISHING, THE WHOLE WALL BLEW OFF!"

Bella Andre



2024 Goals

My S.M.A.R.T goals that I'm willing and able to invest time and energy on achieving:

Goal 1:

Goal 2:

Goal 3:

03



Business Structure

	Detail how your business will be structured for legal and tax purposes / what professionals will you be using / ownership structure / any subcontractors or employees:
Control of	
	What tools, services, subscriptions and resources do you need (and their cost)



What genre/s are you writing?
What is your writing style, heat level and audience?
What products / formats will you be offering?
What is your publication schedule over the next 6 / 12 / 24 months?

Plan

Planned Projects 2024		
Project Name:		
Standalone Name / Se	ries Name:	

Standalone Name / Series Name:	
Number of books:	
Publication frequency:	
Milestone dates:	
What market trends will you be aimin	g for with this project?
Who is the Ideal reader and why will i	t appeal to them?
Sales Strategy: Detail your publishing what formats, short-term plans and lo	

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What market trends will you be aiming for with this project?
Who is the Ideal reader and why will it appeal to them?
Sales Strategy: Detail your publishing plan – where you will sell your work, what formats, short-term plans and long term plans for this book/series:

Marketing Plan: Author Brand

Brand Item To Complete	Description / Provider	Budget (\$ or hours)
Write a branding element to be completed	Description and whether done inhouse or outsourced	\$

Notes

Define your author brand, including logo, colors, penname, avatar and style.

Marketing Plan: Author Platform

Tool	2024 Goal for this site	Budget (\$ or hours)
What will you use to build your author platform? Write a platform element to be completed	Description and milestone figures to achieve by end of 2024	

Notes

Define your author platform how you will build your online and offline presence (website, newsletter, events, social media etc) and maintain that.

Promotional Strategies

Detail how you plan to promote your book / series through advertising, book reviews, author events, etc.

Pricing Strategy

Notes

Detail your launch plan per series (or standalone) including your pricing strategy; what advertising or promotion is required to support this?

Research

Comparative Authors of Series / Book		

Notes

Identify 3 – 5 authors in your chosen subgenre/s and study their brand, platform, writing style, publication and pricing strategies. What have you learned from them? Note – this is NOT about copying them, but being inspired by successful authors, and understanding where your work fits on the digital and physical bookshelves.

Finances

Budget: Create a realistic budget that includes expenses related to editing, cover design, marketing, and other publishing costs, as well as ongoing monthly expenses (eg subscriptions, website hosting).

Monthly Expenses	Provider	Cost
Expense Item		

Finances

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Series / Book:	Provider	Budget
Expense Item		

Finances

Revenue Projections: Estimate your book sales, royalties and other potential revenue streams (e.g., kickstarter, merchandise, Patreon, Ream, serial apps etc)

Revenue Source	Platform	Projected Income



Be Prepared: Identify potential challenges and risks in the publishing process. What can you do to mitigate or overcome these challenges?
Be Supported: Who can you network with or collaborate with to support your publishing goals?
Be Mindful: What steps / tools can you use to best support your mental and physical health?

Checklists

Weekly Items To Complete	Deadline	Completed?
Write an item to be completed here		Yes /No

print additional copies of this page as required

Checklists

Monthly Iter	ns To Complete	Deadline	Completed?
Write an item to	be completed here		Yes /No
	print additional copies o	of this page as required	d

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